


OUR PURPOSE

FOSTERING NATURAL AND ACTIVE NUTRITION WITH RESPECT FOR THE LIVING

Here, at Nutrition & Santé, we wholeheartedly believe that the seeds of good nutrition can be found in nature. Inspired by Nutrition Science findings, it is our duty to make them available to mankind while embracing a respectful and sustainable food model.



NS
nutrition
& santé



From the very beginning, N&S has been a trailblazer in nutrition, continuously innovating and responding to people's needs by providing dietary solutions, as well as contributing to conquering health and food issues of the day.

A PIONEERING SAVOIR-FAIRE

INNOVATION AT THE HEART
OF OUR DNA

40°C

From the very beginning, Nutrition & Santé has been a trailblazer in nutrition, continuously innovating and responding to people's needs by providing dietary solutions, as well as contributing to conquering health and food issues of the day.



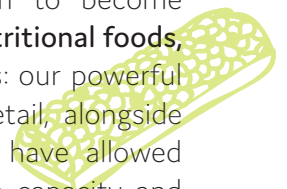
It all started in 1928 when the company invented a way to stabilize wheat germ, preserving its natural richness in fiber, vitamins and minerals and making its unique nutritional properties easily accessible to all. Then, to compensate for the dietary deficiencies post World War Two, **we were one of the first companies to supply vitamin-enriched products** like whole-wheat flour, biscuits and rusks in grocery stores. This contributed to the emergence of specialized dietetic and health food shops and, later on, to the opening of the dietetical-food sections in the developing networks of French supermarkets with both its Gerblé and Cereal brands. Increasingly aware of the impact of diet on health, Nutrition & Santé launched its first brand of organic food and was **a catalyst in specialized nutrition in Europe** across all distribution channels.

Our visionary awareness allows us to meet the needs of women through a large range of weight-management brands like Gerlinéa and Bicentury, Milical, Pesoforma, Bimanan, Modifast and Weightcare, as well responding to the demands of sportspeople, with Isostar. We didn't just stop there: roused by our desire



to explore healthy food alternatives, Nutrition & Santé continued its **pioneering mission and developed plant-based nutrition** through its brands Soy and Natursoy (comprising of a variety of organic tofu and soy meals and drinks, which can be found in specialized stores). Once again, we made a break-through decision to ensure the quality of our sourcing. As early as the 80s, we developed our own GMO-free soya supply-chain in the south of France.

This is how N&S has grown to become **Europe's leader of health & nutritional foods**, across all distribution channels: our powerful historical brands in general retail, alongside carefully chosen acquisitions, have allowed us to reinforce our innovation capacity and broaden our presence in other distribution channels (and even continents, such as with the Jasmine brand in Brazil). As a result, with more than 30 international and local brands today, Nutrition & Santé provides an extensive and varied range of solutions catering for each profile, food type and consumption occasion: from healthy snacks to active nutrition programs - **without forgetting our range of vegetal nutrition products.**



By remaining local,
we are continually
reminded of how much
we owe the land and the
farmers who grow and
harvest the precious
sources of our nutrition.



SERVING THE EARTH AND MANKIND

PRESERVING
OUR LOCAL ROOTS



**Despite our success
we have kept our roots local:**

By choosing to maintain our headquarters in Occitania: our birthplace, as well as being strategically located near to a number of our raw material suppliers.

By developing agricultural supply-chains as close as possible to our manufacturing sites, be it in France or abroad, to ensure our commitment to the regional territories where we operate.

Despite our success **we have kept our roots local:** By choosing to maintain our headquarters in Occitania: our birthplace, as well as being strategically located near to a number of our raw material suppliers.

By developing agricultural supply-chains as close as possible to our manufacturing sites,

be it in France or abroad, to ensure our commitment to the regional territories where we operate.

By remaining local, we are continually reminded of how much we owe the land and the farmers who grow and harvest the precious sources of our nutrition. We have also learnt that we cannot really claim to care for people's health, without looking out for that of the earth.

This has resulted in making N&S a natural pathfinder in sustainable agricultural-chains, along with permanently fueling improvements in the way we source our natural ingredients, as well as how we produce and distribute our final products.



THE THREE PILLARS OF OUR APPROACH
OF NUTRITION

OUR PURPOSE

We together
crafted our company's
purpose: fostering
natural and active
nutrition with respect
for the living.



OUR PURPOSE

Driven by our values of simplicity and commitment, supported by our identity as trailblazer, relying on collective intelligence, we invited our stakeholders to join us in articulating N&S's contribution to our ecosystem, and together crafted our company's purpose:

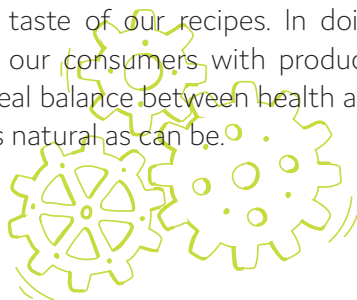
Our purpose pays tribute to our unique three-pillar approach, creating a virtuous cycle, uniting the goodness granted by Mother nature with human expertise, to benefit the health of mankind:



1 We develop exclusive and innovative partnerships to build and expand sustainable agricultural chains in cooperation with farmers (reasoned agriculture, organic, or regenerative practices), which contribute to the preservation and the restoration of the ecosystems of their land.

This approach, decisively more inclusive of our stakeholders and more beneficial for biodiversity, allows us to guarantee the utmost quality of our ingredients, for the benefit of all.

2 We are relentlessly exploring how to further leverage our longstanding know-how in the extraction of active nutrients as well as the combination of **natural ingredients**. This enables us to identify just the right level of processing, optimizing both the nutritional properties and taste of our recipes. In doing so, we provide our consumers with products closer to the ideal balance between health and pleasure, and as natural as can be.



FOSTERING NATURAL AND ACTIVE NUTRITION WITH RESPECT FOR THE LIVING

3 We continue to investigate synergies with our mother mother-company Otsuka, whose expertise in nutritional research and active ingredients combined with their longstanding relationship with the scientific community, to explore leading-edge nutritional solutions matching specific phy-



siological needs.

This harmonious interaction is rendered possible by the passion and commitment of our teams, all united behind the same belief in the importance of nutrition in overcoming health issues of today and tomorrow, and our company's mission: **design active and natural nutritional solutions to contribute** to our clients' well-being, body and mind.



To control our natural ingredient supply-chains, we promote regenerative agricultural practices, and take actions in favor of biodiversity.

To investigate the findings of body-physiology research to acquire a better understanding of nutritional requirements according to different lifestyles and health conditions.

FOSTERING NATURAL AND ACTIVE NUTRITION WITH RESPECT FOR THE LIVING

By spreading the word about the benefits of simple and vegetal solutions through a responsible agriculture for biodiversity and health.

By making tailored-to-needs positive and nutritional solutions more accessible through dedicated channels and appropriate food-forms.



Respect for the land and the biodiversity, respect for the people that grow them, by promoting regenerative and sustainable agricultural practices, respect of the people that unite their energy every day at Nutrition & Santé, respect of all those who trust our products by ensuring not only their optimal nutritional quality but also their delicious taste.



OUR COMMITMENTS

ACT FOR THE FUTURE

Our purpose
commits us, with our
stakeholders, to constantly
secure a deep respect
for nature and people
in all their diversity.



OUR COMMITMENTS

*Because it is our DNA, we rely on our commitment,
along with our stakeholders, to remain loyal to our deep respect
for nature, people and their endless diversity:*

FULFILLING OUR SOCIAL ROLE

For N&S teams, we are committed to not only respecting the fundamentals of our social role (principles of parity, diversity and equality, to fight against all discrimination) but also to bring our company values to life by creating the conditions which will foster innovation and shared well-being:

We inform our staff regularly and in complete transparency about our business stakes as well as our economic, social and environmental goals :

We promote collective intelligence and participative decision-making processes which strengthen the sense of belonging, responsibility and empowerment,

We encourage autonomy and intrapreneurship through training and awareness programs, fueling a natural thirst for innovation along with a strong desire to be actively engaged in the company,

We nurture positive development of each and every one, by defining career paths tailored to individual skills, personalities and deep aspirations

In 2019

87 % of NS European colleagues were trained

ENSURE FOOD TRANSITION

For our clients and consumers, we will continue to strive to make quality nutrition more accessible to all and will address the main health and environmental issues like obesity or food transition by:

Proposing great-tasting products, delivering high nutritional value, whatever the consumption occasion, while being tailored to the individual needs whatever the age, lifestyle or health condition. We plan to deliver more advice and design services tailored to individual health concerns.

Strengthening our presence beyond the supermarket and e-commerce, closer to our client's needs, by providing healthy food to schools, hospitals and retirement-homes, thus contributing to public healthcare policies,

Maintaining our production in local rural territories, using natural, GMO-free ingredients and accelerating the transition of our agricultural chains progressively towards sustainable practices

Already 46 %

of our ingredients in France are sustainably sourced and we aim to reach 100% for all our key-ingredients by 2025



OUR COMMITMENTS

Pushing the eco-conception of our products and their packaging further

80 %
of our packaging is recyclable or sourced from recycled material

Communicating openly and honestly on the quality, safety, and nutritional properties of our products but also on our progress in terms of social and environmental stakes.

TO DEVELOP CLOSE AND STRONG COLLABORATIONS

To our partners and suppliers. We commit to: **Sharing and encouraging** the respect of people and of the environment in all our exchanges and business practices, Continuing to nurture close partnerships throughout the agricultural chain; rooted in mutual respect, co-construction, value-sharing, and the ongoing desire to design and implement more environmentally-friendly practices. We build these relationships on a long-term basis: some of our supply-chains, such as the CRC Wheat or the GMO-free soy from the south west of France - both initiated more than thirty years ago. This enables us to guarantee fair prices (higher than the market) thus fostering the regular and concerted improvement of practices from field to factory.

In 2020
no less than 8 different trade agreements concerning a variety of ingredients have been implemented.

We have a goal of all our sites becoming ISO14001 certified and going from 94% to 100% of certified production-volume.

TO FULLY COMMIT INTO THE HEART OF OUR TERRITORIES

Developing local employability and bringing our support to associations advocating common causes.

Taking care of the land around our different sites, increasingly limiting our environmental impact and pursuing an active policy of environmental certification (with a goal of all our sites becoming ISO14001 certified and going from 94% to 100% of certified production-volume)

Striving further to preserve, restore and protect the quality of soil, as well as develop biodiversity, through the generalization of more respectful agricultural practices and consumption attitudes ("Welcome bees" and "Objective Earth" programs).



THANK YOU
TO ALL OUR
STAKEHOLDERS
FOR EMBODYING
OUR PURPOSE



www.nutritionetsante.com